



Oakland-Alameda County
Coliseum Authority

OAKLAND-ALAMEDA COUNTY COLISEUM AUTHORITY

NOTICE AND AGENDA
BOARD OF COMMISSIONERS
ORACLE ARENA PLAZA CLUB
7000 COLISEUM WAY
OAKLAND, CA 94621

Friday, January 19, 2018
8:30 a.m.

1. CALL TO ORDER
2. ROLL CALL
3. APPROVAL OF MINUTES
4. OPEN FORUM
5. REPORTS
 - 5a. Executive Director's Report
 - 5b. General Manager's Report
6. NEW BUSINESS
7. CLOSED SESSION
 - 7a. Pursuant to California Government Code Section 54956.9(d)(4)
- Conference with Legal Advisor – Anticipated Litigation (one case)
 - 7b. Pursuant to California Government Code Section 54956.8:
CONFERENCE WITH REAL PROPERTY NEGOTIATORS

Property: 7000 Coliseum Way Oakland, CA 94621
-Agency Negotiator: Scott McKibben, Executive Director Oakland Alameda County Coliseum Authority
-Negotiating Parties: Mark Davis, Principal Owner and Managing Partner, Oakland Raiders
-Under Negotiation: Price and terms of payment for license agreement extension
8. REPORT FROM COUNSEL ON CLOSED SESSION
9. ADJOURNMENT

**Oakland-Alameda County
Coliseum Authority**

**Oakland-Alameda County Coliseum Authority
November 17, 2017
Minutes**

CALL TO ORDER

Commissioner Haggerty called the meeting to order at 8:36 a.m.

ROLL CALL

Chair Miley - arrived at 8:38a.m.
Commissioner De La Fuente
Commissioner Haggerty

Vice Chair Reid- arrived at 8:39
Commissioner Hill
Commissioner McElhaney
Commissioner Lee

APPROVAL OF MINUTES

The Oakland Alameda County Coliseum Authority minutes for October 20, 2017 were submitted for approval. Commissioner McElhaney request correction on closed session minutes to state City Counsel "Only" gave direction to not pursue action with Forever Oakland initiative. Commissioner McElhaney moved to approve the minutes with the correction and De La Fuente seconded the motion. The minutes were approved by consensus.

OPEN FORUM

No Speakers

REPORTS

5a. Executive Director, Scott McKibben gave updates on 2 items. Capital Projects, which included the Boiler, Chiller and left field fan bar projects. Scott updated the Board on his discussions with IMG Places to contract with AEG to bring major sporting events to the Coliseum Complex. There is no additional cost associated with a partnership with IMG Places. Scott reported we will have a retreat meeting November 30, 2017 from 9:00a.m.-1:00p.m.

5b General Manager Chris Wright gave updates on past and upcoming events. Chris reported the Coliseum Complex has been very busy. The complex has exceeded event content over market competition. Chris commended his staff for doing an exceptional job during busy event periods.

NEW BUSINESS

6a. RESOLUTION APPROVING AND AUTHORIZING EXECUTION OF AN AGREEMENT BETWEEN THE LAW FIRM OF KEKER, VAN NEST & PETERS LLP AND THE OAKLAND ALAMEDA COUNTY COLISEUM AUTHORITY TO REPRESENT THE AUTHORITY IN A PARKING REVENUE DISPUTE WITH THE OAKLAND RAIDERS, LLC was submitted for approval. Commissioner Haggerty asked to be recused for this item. Question was asked if we win will the Raiders pay for JPA attorney fees. County Attorney Weddle replied she will review the agreement and let the Board know. Commissioner McElhaney moved to approve and Vice Chair Reid seconded the motion. Motion was approved.

6b. RESOLUTION APPROVING AND AUTHORIZING EXECUTION OF A SETTLEMENT AGREEMENT FOR THE MATTER, *Renowitzky v. AEG, et al.*, U.S. District Court, N.D. California, Case No. 17-CV-00368-SI was submitted for approval. Vice Chair Reid moved to approve and Commissioner DeLaFuente seconded the motion. Motion was approved by consensus.

CLOSED SESSION

The Board moved to closed session at 8:52 a.m.

REPORT FROM COUNSEL ON CLOSED SESSION

There was no reportable action from closed session

ADJOURNMENT

Meeting adjourned at 9:40a.m.



Katano Kasaine
Secretary



Oakland-Alameda County
Coliseum Authority

Oakland-Alameda County Coliseum Authority
Board Retreat Meeting
November 30, 2017
Minutes

CALL TO ORDER

Chair Miley called the meeting to order at 9:10a.m.

ROLL CALL

Chair Miley
Commissioner De La Fuente
Commissioner Dobbins
Commissioner

Vice Chair Reid
Commissioner Hill
Commissioner Lee
Commissioner McElhanev

OPEN FORUM

No Speakers

APPROVAL OF MINUTES

No Minutes

NEW BUSINESS

Chair Miley started the retreat by explaining the purpose of the meeting is to establish a plan of the Coliseum Complex within the next 5 years. What direction and role the JPA will take

4a. INFORMATION ITEM: Exploratory Discussion of a Future Transformation of the Oakland – Alameda County Coliseum Complex Property Area. Scott McKibben Executive Director lead the discussions of:

- *Oakland Raiders Timeline Scenario at the Coliseum*
2017- current lease ~ 2018-current lease ~ 2019-probable lease extension ~ 2020-possible lease extension
Lease ends 60 days after the season
- *Golden State Warriors Timeline Scenario at the Oracle Arena*
2017- current lease ~ 2018- current lease ~ 2019- current lease/possibly in San Francisco ~ 2020- gone to San Francisco
Notification of extension must be made in January of current season played
- *Oakland A's New Stadium Timeline*
2018- current lease ~ 2019- current lease ~ 2020 -current lease ~ 2021-2024~ current lease
New park completed on current site 2021
New park completed off site between 2021-
- *Upcoming and Potential Future Oracle Arena Entertainment Events & Activities*
IMG Places is a company that provides entertainment and sports options for arenas and stadiums.
This is a company that could be partner with AEG to offer a variety of options once the sports teams leave
Goal is for AEG to partner with IMG as soon as possible to increase entertainment and events to the complex.

Chris Wright, General Manager spoke regarding the progress AEG has accomplished with the capture of increased events provided at the Complex. Chris shared there are arenas that do not have sports teams that are profitable and successful. Chris

noted the new Warrior arena will be a competitor for events in this market. Other option presented could be a minor or secondary league tenant. There is more flexibility with minor league schedules. Changes have been made to make guest feel comfortable such as increased lightening and more food and restaurant options on the premises.

Discussions continued with the direction that would be profitable and beneficial for the complex regarding having a regular tenant versus booking individual events.

Claudia Coppio, City of Oakland Assistant Administrator discussed the positive possibilities of future uses of the complex. Claudia added there should be a comprehensive objective analysis of future uses and competitiveness opposed to other venues around the bay area. Noting the complex is older and retention and reuse of site should be considered.

Discussions continued: on short and long-term future of complex, if the city, county or JPA should lead the future direction. If the city and county should continue to jointly own the complex.

OPEN FORUM

Ken Houston-from East Oakland Beautification Council ask what is the local job impact from the 3 teams leaving. Suggested when the Raiders leave the colors and logo should remain in Oakland

Eric Madison -A's fans and Forever Oakland- ask that the site to remain a sport based lease facility.

Chris Wright answered question if the teams leave the impact on jobs would be to be determined. The greatest impact is the certainty the employees have with annual scheduled sports events.

4b. INFORMATION ITEM: Discussion of the Proposed Oakland A's New Stadium at Laney College, including current and potential future role of Coliseum: *Scott McKibben gave an update on the status on the A's stadium referring to the timeline above. The A's do not have an option B if the Laney project does not materialize. Projections were given on revenues on new stadium at Laney versus new stadium at current site. These projections are based on fan attendance which the A's project will be higher in the downtown, Laney location. The A's also project naming rights and sponsors increase in the Laney location. Scott shared his opinion on the positive aspects of the A's building a new stadium at the coliseum site.*

Claudia Coppio spoke on the pros and cons on a new stadium at Laney site, referencing Peralta, BART and the Port of Oakland having an influence at the Laney location

Chair Miley gave a summary of the A's history on relocation of the team over the years. A's new leadership has stated they would like to stay in Oakland. Miley expressed his hopes the A's is sincere regarding staying in Oakland.

Scott, expressed his opinion the A's may want and stay if there is public finance contribution by city of Oakland. JPA should ask what does it take to keep the A's in the current location.

Commissioner McElhane stated: How do we maximize the lease we are in right now?

Direction by the Board to have the staff is to address issues and questions from session including County / City land issues and potential negotiations of sale for the City to buy out the County. Would like to have response at February 2018 Board meeting

CLOSED SESSION

No Closed session

ADJOURNMENT

The meeting adjourned at 11:32a.m.



Katano Kasaine - Secretary

**Executive Director's Report
OACCA
January 19, 2018**

Capital Projects Update: Window project is moving along on time, we did incur a change order that required additional sealant on several of the windows, this charge was in the amount of \$144,000.

Ricky Henderson Statue-to be placed on the south end of the plaza is currently scheduled for delivery in early July and unveiled at an A's game in mid to late July.

IMG Basketball Tourney-we continue to work and plan with IMG Places for triple header basketball day here at Oracle in December 2018. Currently planned as home teams will be Cal, Stanford, and St. Mary's. IMG will find the other 3 teams to fill out the field.

The Raiders – have officially exercised their option to play at the Coliseum for the 2018 season. An extension for 2019 and 2020 seasons will be negotiated in the coming weeks.

AEG Management Oakland
General Manager's Board Report

January 19, 2018

Event Activity

11/18-19	Intel Extreme Masters
11/21	Guns N' Roses
11/24	Warriors vs. Bulls
11/25	Warriors vs. Pelicans
11/26	Raiders vs. Broncos
11/27	Warriors vs. Kings
11/30	Trans-Siberian Orchestra
12/3	Raiders vs. Giants
12/8-9	Not So Silent Night (12/8: The Lumineers, etc, 12/9: The Killers, etc.)
12/11	Warriors vs. Trail Blazers
12/14	Warriors vs. Mavericks
12/16	Jay Z
12/17	Raiders vs. Cowboys
12/20, 22, 23	Warriors vs. Grizzlies, Lakers, Nuggets
12/25	Warriors vs. Cavaliers
12/27, 29, 30	Warriors vs. Jazz, Hornets, Grizzlies
1/5	The Great Xscape Tour
1/6	PBR (Professional Bull Riders)
1/13	Harlem Globetrotters

Upcoming Notable Events:

1/20	Harlem Globetrotters
1/23, 25, 27	Warriors vs. New York, Minnesota, Boston
1/28	Santa Cruz Warriors vs. Austin Spurs
2/3	Supercross
2/6, 2/8	Warriors vs. Oklahoma City, Dallas
2/9	Joel Osteen
2/10	Warriors vs. San Antonio
2/11	WWE Road to WrestleMania
2/12	Warriors vs. Phoenix
2/17-18	Monster Jam
2/22, 24	Warriors vs. LA Clippers, Oklahoma City
2/28-3/4	Disney On Ice "Follow Your Heart"
3/6, 3/8	Warriors vs. Brooklyn, San Antonio
3/13	Lorde
4/6	Romeo Santos
5/18-19	P!nk
6/1	Maroon 5
8/2	Jeff Lynne's ELO
9/4	Sam Smith